

January 29, 2004

## STAR GAS PARTNERS, L.P. REPORTS 2004 FISCAL FIRST QUARTER RESULTS DECLARES FIRST QUARTER DISTRIBUTION

STAMFORD, CT (January 29, 2004) -- Star Gas Partners, L.P. (the "Partnership" or "Star") (NYSE: SGU, SGH), a diversified home energy distributor and services provider specializing in heating oil, propane, natural gas and electricity, today reported results for the fiscal 2004 first quarter ended December 31, 2003. Star also declared its \$0.575 per unit Minimum Quarterly Distribution on all units for the quarter ended December 31, 2003, payable on February 13, 2004 to unitholders of record as of February 9, 2004.

For the three months ended December 31, 2003, Star's sales increased 12.7% to a record \$434 million, from \$385 million in the first quarter of fiscal 2003. This was due to both higher energy prices and increased volume as the Partnership's acquisition program more than offset weather that was 10% warmer than the relatively cold first quarter in fiscal 2003.

Operating income for the three months ended December 31, 2003 increased 8.4% to \$31.9 million, from \$29.4 million for the comparable period in fiscal 2003, despite the first quarter's warmer weather. This was primarily due to: a) the contribution from 12 acquisitions with annual volume of 113 million gallons completed since October 1, 2002; b) heating oil and propane gross profit margins increasing 1.5 cents per gallon; and, c) improved operating expenses and revenues from related products and services resulting from the heating oil division's Business Process Improvement Program. These increases were partially offset by the impact of warm weather.

Net income for the three months ended December 31, 2003 increased 20.4% to \$19.3 million, from \$16.0 million in the comparable period last year. This was primarily due to the operating income increase referred to above, as well as the adoption in Fiscal 2003 of SFAS No. 142 relating to accounting for goodwill and other intangibles which reduced last year's first quarter net income by \$3.9 million, offset during this year's fiscal quarter by an increase in interest expense of \$2.5 million. Diluted net income per limited partner unit increased to \$0.56, from \$0.49 per unit in the comparable period in fiscal 2003. Diluted income per limited partner unit before the impact of SFAS No. 142 was \$0.61 for the quarter ended December 31, 2002.

EBITDA for the fiscal 2004 first quarter increased by 21% to \$46.4 million, from \$38.4 million in the comparable period last year. This EBITDA increase was primarily attributable to the improvement in Star's operating performance and acquisitions, which more than offset the warmer temperatures. The quarter-to-quarter comparison was also impacted by the adoption of SFAS No. 142, which reduced EBITDA by \$3.9 million in the fiscal 2003 first quarter.

Star also announced the acquisition of two propane companies with 2,400 customer accounts between them and an aggregate annual volume of 1.0 million gallons.

In commenting on Star's fiscal 2004 first quarter performance, Chairman Irik P. Sevin stated: "We are extremely pleased with this quarter's results as operating income increased approximately 8% despite weather that was 10% warmer than last year and 4% warmer than normal, as reported by the National Oceanic and Atmospheric Administration. This performance resulted primarily from the following three factors: First, the Partnership successfully continues its active but disciplined acquisition program. In fiscal 2003, the Partnership acquired ten companies representing an aggregate of 112 million gallons. Since most of this volume was acquired subsequent to last year's winter heating season, these acquisitions are having a positive effect on fiscal 2004 results, as compared to fiscal 2003. Second, Star was able to continue the expansion, in both the propane and home heating oil segments' per gallon gross profit margins, despite historically high energy prices. Third, for over five years, we have been developing and implementing the heating oil division's Business Process Improvement Program, which was designed to capitalize on that operation's size advantage within the highly fragmented home heating oil industry. While the full benefits of that program have yet to be realized, we are pleased that the Partnership began to achieve some tangible benefits in the first quarter of 2004."

Mr. Sevin added: "We are also pleased that Star was able to improve its liquidity, most recently through the sale of \$35 million of long-term notes in January 2004. This offering was executed at approximately 2.25% below the yield on Star's last public note issuance, indicating the public debt markets' favorable view of the Partnership's performance. The proceeds of the offering will be used to repay \$18.3 million in note amortizations for fiscal 2004 and amounts borrowed under Star's \$100 million bank term loan facilities. As a result of the offering, Star will have approximately \$35.0 million outstanding under those facilities leaving \$65.0 million available for future uses."

Star Gas Partners, L.P., is a leading distributor of home heating oil, propane and deregulated natural gas and electricity. The Partnership is the nation's largest retail distributor of home heating oil and the nation's seventh largest retail propane distributor. Star, through its wholly owned subsidiary Total Gas & Electric, also sells natural gas and electricity in the Northeast, Mid-Atlantic and Florida.

This news announcement contains certain forward-looking information that is subject to certain risks and uncertainties as indicated from time to time in the Partnership's 10-K, 10-Q, 8-K and other filings with the Securities and Exchange Commission. Included risks and uncertainties are the effects of the weather on the Partnership's financial results, competitive and propane and heating oil pricing pressures and other factors impacting the propane, home heating oil, natural gas and electricity distribution industries.

STAR GAS PARTNERS, L.P. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS AND OTHER DATA (in thousands, except per unit data) (unaudited)

	Three Months Ended December 31,	
	2003	2002
Sales	\$ 433.862	\$ 384,980
Costs and expenses:	• • • • • • • • • •	• •
Cost of sales	294.032	255,347
Operating expenses	93,404	87,363
Depreciation and amortization expenses	14,545	12,848
Operating income	31,881	29,422
Interest expense, net	(10,894)	(8,370)
Amortization of debt issuance costs	(1,269)	(437)
Income before income taxes and cumulative		
effect of change in accounting principle	19,718	20,615
Income tax expense	406	675
Income before cumulative effect of change in		
accounting principle	19,312	19,940
Cumulative effect of change in accounting principle for		
adoption of SFAS No. 142	-	(3,901)
Netincome	\$ 19.312	\$ 16.039
General Partner's interest in net income	<u>\$ 194</u>	<u>\$ 159</u>
Limited Partners' interest in net income	\$ 19.118	\$ 15,880
Limited Partners' interest in net income per Limited Partner		
unit:		
Basic	<u>\$.56</u>	<u>\$.49</u>
Diluted	<u>\$.56</u>	<u>\$.49</u>
Basic weighted average number of		
Limited Partner units outstanding	34.158	32.449
Diluted number of Limited Partner units	34.158	32,564

## STAR GAS PARTNERS, L.P. AND SUBSIDIARIES SUPPLEMENTARY DATA (in thousands) (unaudited)

## Earnings before interest, taxes, depreciation and amortization (EBITDA)

The Partnership uses EBITDA as a measure of liquidity and it is being included because the Partnership believes that it provides investors and industry analysts with additional information to evaluate the Partnership's ability to pay quarterly distributions. EBITDA is not a recognized term under generally accepted accounting principles ("GAAP") and should not be considered as an alternative to net income/(loss) or net cash provided by operating activities determined in accordance with GAAP. Because EBITDA as determined by the Partnership excludes some, but not all of the items that affect net income/(loss), it may not be comparable to EBITDA or similarly titled measures used by other companies. The following table sets forth (i) the calculation of EBITDA and (ii) a reconciliation of EBITDA, as so calculated, to cash provided by operating activities:

	_Three Months Ended December 31,		
	2003	2002	
Net income Plus:	\$ 19,312	\$16,039	
Income tax expense	406	675	
Amortization of debt issuance costs	1,269	437	
Interest expense, net	10,894	8,370	
Depreciation and amortization	<u>    14,545 </u>	<u>12,848</u>	
EBITDA	46,426	38,369	
Add/(subtract) Income tax expense Interest expense, net Unit compensation expense Provision for losses on accounts receivable Gain on sale of fixed assets Cumulative effect of change in accounting principle for the adoption of SFAS No. 142 Change in operating assets and liabilities	(406) (10,894) 52 1,555 (84) 	(675) (8,370) 472 1,383 (16) 3,901 ( <u>81,812</u> )	
Net cash used in operating activities	<u>\$(35,654</u> )	<u>\$(46,748</u> )	
Total gallons sold	230,074	<u>221,591</u>	

## STAR GAS PARTNERS, L.P. AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS (in thousands)

	Dec. 31, <u>2003</u> (unaudited)	Sept. 30, <u>2003</u>
ASSETS		
Current assets		
Cash and cash equivalents	\$ 14,241	\$ 10,111
Receivables, net of allowance of \$10,043 and \$9,560, respectively	189,430	105,639
Inventories Provide and a state and a the second and a state	62,890	42,391
Prepaid expenses and other current assets Total current assets	44,989	52,968
Total current assets	311,550	211,109
Property and equipment, net	259,207	262,301
Long-term portion of accounts receivables	7,806	7,145
Goodwill	278,857	278,857
Intangibles, net	194,368	201,784
Deferred charges and other assets, net	17,799	14,414
Total Assets	\$1,069,587	\$ 975,610
LIABILITIES AND PARTNERS' CAPITAL		
Current liabilities		
Accounts payable	\$ 53,782	\$ 31,026
Working capital facility borrowings	78,500	12,000
Current maturities of long-term debt	21,571	22,847
Accrued expenses	88,221	83,197
Unearned service contract revenue	36,941	32,036
Customer credit balances	62,354	<u> </u>
Total current liabilities	341,369	258,664
Long-term debt	501,845	499,341
Other long-term liabilities		
Other long-term habilities	27,575	27,829
Partners' Capital (Deficit)		
Common unitholders	210,071	210,636
Subordinated unitholders	39	(57)
General partner	(3,075)	(3,082)
Accumulated other comprehensive loss	(8,237)	(17,721)
Total Partners' capital	198,798	189,776
Total Liabilities and Partners' Capital	<u>\$1,069,587</u>	<u>\$   975,610</u>