

August 9, 2005

# Star Gas Fiscal 2005 Q3 Results

STAMFORD, CT (August 9, 2005) -- Star Gas Partners, L.P. (the "Partnership" or "Star") (NYSE: SGU, SGH), a home energy distributor and services provider specializing in heating oil, today announced financial results for its fiscal 2005 third quarter, a non-heating season period, and the nine-month period ended June 30, 2005. On December 17, 2004, the Partnership sold its propane segment and in March 2004 divested its TG&E segment. Consequently, the historical results of both of these segments are accounted for as discontinued operations in the Partnership's financial statements.

For the fiscal 2005 third quarter, Star reported a 13.1 percent increase in total revenues to \$202.8 million, compared to total revenues of \$179.3 million in the year-ago period, as higher selling prices more than offset a reduction in product sales volume. Average wholesale prices of home heating oil increased 51 percent to \$1.43 per gallon for the fiscal third quarter, compared to \$0.95 per gallon for the prior year period. Heating oil volume for the fiscal 2005 third quarter declined 14.5 percent year-over-year, from 76.9 million gallons to 65.8 million gallons.

The heating oil volume decline was due to customer attrition, conservation efforts by customers as a result of heating oil price increases, lower sales to 'will call' customers, who more actively manage their consumption, and other factors. While temperatures were colder in the fiscal 2005 third quarter than the fiscal 2004 third quarter, the Partnership believes that these colder temperatures did not impact volume as much during this non-heating season period as one would expect during the heating season.

Per gallon margins for the fiscal 2005 third quarter rose by 3.5 cents per gallon, versus the corresponding 2004 period. In addition, gross profit from service improved by \$3.0 million, to a profit of \$0.4 million in the current quarter, from a loss of \$2.6 million for the three months ended June 30, 2004. On a per gallon basis, gross profit from service improved by 4.0 cents per gallon for this period.

In the fiscal 2005 third quarter, the Partnership recorded an operating loss of \$23.4 million, compared to an operating loss of \$22.8 million in the fiscal 2004 third quarter. The slight increase was attributable to 14.5 percent lower heating oil volume, the absence of a unit appreciation right expense benefit recorded in the year-ago period of \$2.3 million, an increase in Sarbanes-Oxley compliance expenses of \$1.4 million, and an additional premium expense of \$0.6 million for officers and directors insurance, partially offset by a \$4.3 million reduction in delivery and branch expenses due to the variable nature of certain expenses, higher per gallon margins, a \$3.0 million decline in service loss and lower depreciation and amortization expense.

Star reported a net loss of \$29.3 million for the fiscal 2005 third quarter, a \$13.2 million decline versus the \$42.5 million net loss reported in the corresponding 2004 period. The year-over-year change was the result of a \$3.6 million reduction in the loss from continuing operations and a \$9.7 million reduction in the loss from discontinued operations, relating to the divested Propane and TG & E segments. In the fiscal 2005 third quarter, the Partnership recorded a \$2.4 million tax benefit resulting from the Partnership's further evaluation of the deductibility of certain current tax benefits attributed to losses resulting from the early extinguishment of debt that were incurred in the first quarter of fiscal 2005 in connection with the Partnership's refinancing of its credit facilities and the sale of its propane segment.

For the fiscal 2005 third quarter, the Partnership reported an EBITDA (Income (loss) from Continuing Operations Before Interest, Taxes, Depreciation and Amortization) loss of \$14.7 million, compared to an EBITDA loss of \$13.6 million in the prior year period. The increase in the EBITDA loss resulted from 14.5 percent lower volume, the absence of the appreciation rights benefit from the year-ago quarter of \$2.3 million, Sarbanes-Oxley compliance costs of \$1.4 million, and additional officers and directors insurance expenses of \$0.6 million, partially offset by lower delivery and branch expenses of \$4.3 million, higher per gallon margins and a reduction in net service loss of \$3.0 million. EBITDA is a non-GAAP financial measure (see reconciliation below) that should not be considered as an alternative to net income (as an indicator of operating performance) or as an alternative to cash flow (as a measure of liquidity or ability to service debt obligations). Management believes this information is of interest to investors as a supplemental measure of the Partnership's operating performance and provides additional information for evaluating the Partnership's ability to make the Minimum Quarterly Distribution.

Commenting on the fiscal third quarter results, Star Gas Partners Chief Executive Officer Joseph P. Cavanaugh stated, "Several developments during the quarter were additional sources of encouragement as we prepare for the upcoming winter heating season. Our transition to a hybrid model for handling customer calls at both our call center and our local districts is underway and has been well received. We continue to plan for more such transfers in an orderly fashion to further enhance customer satisfaction. Star achieved a reduction in its loss from continuing operations and a 3.5 cent improvement in per gallon profit margins, despite the continued rise in wholesale home heating oil prices. Also noteworthy was the reduction in net customer attrition, which was 1.5 percent during the period, compared to the year-ago fiscal third quarter in which the heating oil segment lost 2.0 percent of its customers, and the success of our service and installation operations, which turned a \$2.6 million loss in 2004 into a \$0.4 million profit in 2005."

For the nine-month period ended June 30, 2005, Star's revenues increased 13.5 percent to \$1.1 billion, compared to \$977.2 million in the corresponding prior year period, as increases in selling prices more than offset a decline in product sales due to lower volume. Average wholesale supply costs were \$1.36 per gallon, versus \$0.91 in the comparable year earlier period. During the first nine months of fiscal 2005, home heating oil volume declined 11.3 percent to 453.1 million gallons, compared to the prior year period. During the 2005 nine-month period, total degree days in Star's geographic operating areas were approximately 1.1 percent above the year earlier total, as reported by the National Oceanic Atmospheric Administration.

For the nine months ended June 30, 2005, the Partnership reported an operating loss of \$61.8 million, compared to operating income of \$55.8 million for the nine months ended June 30, 2004. The decline was attributable to a \$67.0 million non-cash goodwill impairment charge in the second quarter of fiscal 2005, lower sales volume, a combined \$14.2 million in bridge facility, legal and bank amendment fees, \$7.3 million as a result of lower per gallon margins of 1.6 cents, compensation expense related to a severance agreement with a former executive of \$3.1 million, and Sarbanes-Oxley compliance expenses of \$2.9 million, partially offset by a decrease in delivery and branch expenses of \$0.8 million, lower depreciation and amortization expense and lower net service expense. Certain hedging and other issues totaling \$7.8 million adversely impacted per gallon margins in the fiscal 2005 first quarter, and to a lesser extent the fiscal 2005 second quarter.

Star's net income for the 2005 nine-month period was \$21.0 million, versus \$57.4 million for the comparable 2004 nine-month period, as the decline in operating income from continuing operations of \$155.2 million, and the reduction in income from discontinued operations of \$37.0 million, were partially offset by a \$155.8 million gain on the sale of the propane and TG&E segments.

EBITDA (Income (loss) from Continuing Operations Before Interest, Taxes, Depreciation and Amortization) for the nine months ended June 30, 2005 declined by \$161.0 million, to a loss of \$77.0 million, compared to positive EBITDA of \$84.1 million in the year-ago period. The decrease was due to the non-cash goodwill impairment charge of \$67.0 million, a debt redemption loss of \$42.1 million, lower sales volume (related to net customer attrition, conservation and other factors), bridge facility, legal and bank amendment fees, \$7.3 million as a result of a 1.6 cent decline in per gallon margins, \$3.1 million in compensation expense related to the severance agreement with a former Partnership executive, \$2.9 million in Sarbanes-Oxley compliance related fees and higher operating expenses. EBITDA is a non-GAAP financial measure (see reconciliation below) that should not be considered as an alternative to net income (as an indicator of operating performance) or as an alternative to cash flow (as a measure of liquidity or ability to service debt obligations). Management believes this information is of interest to investors as a supplemental measure of the Partnership's operating performance and provides additional information for evaluating the Partnership's ability to make the Minimum Quarterly Distribution.

In December 2004, the Partnership completed the sale of its propane segment to a subsidiary of Inergy, L.P. for a purchase price of \$481.3 million. The Partnership recognized a \$155.0 million gain from the sale of the propane segment. \$311.0 million of the net proceeds from the sale of the propane segment were used to repurchase the senior secured notes and first mortgage notes of the heating oil segment and propane segment, to pay prepayment premiums, expenses and accrued interest and to repay amounts outstanding under the propane segment's working capital facilities.

In accordance with the terms of the indenture relating to the Partnership's 10 ¼% Senior Notes ("MLP Notes"), the Partnership is obligated, within 360 days of the sale, to apply the net proceeds (the "Net Proceeds") of the sale of the propane segment either to reduce indebtedness (and reduce any related commitment) of the Partnership or of a restricted subsidiary, or to make an investment in assets or capital expenditures useful to the business of the Partnership or any of its subsidiaries as in effect on the issue date of the MLP Notes (the "Issue Date") or any business related, ancillary or complimentary to any of the businesses of the Partnership on the Issue Date (each a "Permitted Use" and collectively the "Permitted Uses"). To the extent any Net Proceeds that are not so applied exceed \$10 million ("Excess Proceeds"), the indenture requires the Partnership to make an offer to all holders of MLP Notes to purchase for cash that number of MLP Notes that may be purchased with Excess Proceeds at a purchase price equal to 100 percent of the principal amount of the MLP Notes plus accrued and unpaid interest to the date of purchase. The Partnership cannot predict at this time the size of any offer, if any, to purchase the MLP Notes and whether or to what extent holders of MLP Notes will accept the offer to purchase if an offer is made. At June 30, 2005, the amount of Net Proceeds in excess of \$10.0 million not yet applied toward a Permitted Use totaled \$93.2 million.

The Partnership is in the process of evaluating its near-term and longer-term liquidity position and capital structure. The Partnership has engaged Jefferies & Company, Inc. and Alvarez & Marsal, LLC as financial advisors to assist the Partnership with this process.

REMINDER: Star Gas management will host a conference call and webcast today at 11:00 a.m. (ET). Conference call dial-in is

800/205-9958 or 415/908-4721 (international callers). The webcast will be available at www.star-gas.com

Star Gas Partners, L.P., is the nation's largest retail distributor of home heating oil. Additional information is available by obtaining the Partnership's SEC filings and by visiting Star's website at <u>www.star-gas.com</u>.

This news release includes "forward-looking statements" which represent the Partnership's expectations or beliefs concerning future events that involve risks and uncertainties, including those associated with the effect of weather conditions on the Partnership's financial performance, the price and supply of home heating oil, the consumption patterns of the Partnership's customers, the Partnership's ability to obtain satisfactory gross profit margins, the ability of the Partnership to obtain new accounts and retain existing accounts, the impact of the business process redesign project at the heating oil segment and the ability of the Partnership to address issues related to such project. All statements other than statements of historical facts included in this news release are forward-looking statements. Although the Partnership believes that the expectations reflected in such forward-looking statements are reasonable, it can give no assurance that such expectations will prove to have been correct. Important factors that could cause actual results to differ materially from the Partnership's expectations ("Cautionary Statements") are disclosed in this news release and in the Partnership's Annual Report on Form 10-K for the year ended September 30, 2004 including without limitation and in conjunction with the forward-looking statements included in this news release. All subsequent written and oral forward-looking statements. Unless otherwise required by law, the Partnership undertakes no obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise after the date of this news release.

#### STAR GAS PARTNERS, LP. AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS

(in thousands)	Sept. 30, 2004	June 30, 2005
A SSETS Current assets		
Current assets Cash and cash equivalents Receivables, net of allowance of \$5,622 and \$6,423, respectively Inventories Prepaid expenses and other current assets Current assets of discontinued operations Total current assets	\$ 4,692 84,005 34,213 60,973 50,288 234,171	\$ 99,939 126,042 37,654 54,570 
Property and equipment, net Long-term portion of accounts receivables Goodwill Intangibles, net Deferred charges and other assets, net Long-term assets of discontinued operations Total Assets	63,701 5,458 233,522 103,925 13,885 <u>306,314</u> \$ 960,976	51,867 5,331 166,522 87,659 15,812 - \$ 645,396
LIAB ILITIES AND PAR TNERS' CAPITAL Current liabilities		
Accounts payable Working capital facility borrowings Current maturities of long-term debt Accrued expenses Unearned service contract revenue Customer credit balances Current liabilities of discontinued operations Total current liabilities	\$ 25,010 8,000 24,418 65,491 35,361 53,927 <u>50,676</u> <u>262,883</u>	\$ 21,617 31,637 93,967 63,102 35,319 25,373 - - 271,015
Long-term debt Other long-term liabilities	503,668 24,654	174,389 27,576
Partners' capital (deficit)		
Common unitholders Subordinated unitholders General partner Accumulated other comprehensive income (loss) Total Partners' capital Total Liabilities and Partners' Capital	167,367 (6,768) (3,702) <u>12,874</u> <u>169,771</u> \$ 960,976	186,105 (4,366) (3,513) (5,810) <u>172,416</u> \$ 645,396

#### STAR GAS PARTNERS, L.P. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

Three Months Ended June 30 Nine Months E	nded June 30,
(in thousands , except per unit data) 2004 2005 2004	2005
Sales:	
Product \$ 135,011 \$ 157,870 \$ 836,611	\$965,858
Installations and service 44,331 44,898 140,569	142,921
Totalsaks 179,342 202,768 977,180	1,108,7.79
Cost and expenses:	
Cost of product 90,834 117,803 532,659	703,448
Cost of installations and service 46,948 44,522 158,842	153,231
Delizery and branch expenses 51,555 47,285 184,243	183,408
Depreciation and amortization expenses 9,174 8,773 28,213	26916
Generaland administrative expenses 3,637 7,833 17,382	36,593
Goodwill impairment charge	<u>67</u> Ω00
Operating income (loss) (22,806) (23,448) 55,841	(61,817)
Interest expense (10,049) (8,777) (29,798)	(28,7,23)
Interest income 1,063 1,531 2,675	2,966
Amortization of debt issuance costs (753) (623) (2,713)	(1928)
Loss an redemption of debt	(42£82)
Income (loss) from continuing operations before income ta (32,545) (31,317) 26,005	(131,584)
Income tax e xpense (benefit) (2,400)1,000	(1400)
Income (loss) from continuing operations (32,545) (28,917) 25,005	(130,184)
Income (loss) from discontinued operations , net of income taxes (9,739) - 32,446	(4,552)
Gain (loss) on sales of discontinued operations, net of income taxes (247) (404) (17)	155,760
Netinconne (loss)	\$ 21p24
General Partner's interest in net income (bss) _\$ (405) _\$ (265) _\$ 528_	\$ 189
Limited Partners' interest in net income (loss) \$ (42,126) \$ (29,056) \$ 56,906	\$ 20,835
Basic and diluted income (bss) per Limited Partner Unit:	• (3.60)
Continuing operations \$ (0.90) \$ (0.80) \$ 0.71	\$ (3.60)
Discontinued operations (0.27) - 0.92	(0.13)
Gain (loss) on sales of discontinued operations (0.01) (0.01)	4.31
Net income (b ss) <u>\$ (1.18)</u> <u>\$ (0.81)</u> <u>\$ 1.62</u>	\$ 0.58
Weighted average number of Limited Partner units outstanding:	
Basic <u>35,756</u> <u>35,857</u> <u>35,021</u>	35799
Dihned 35,756 35,857 35,021	35799

## SUPPLEMENTAL INFORMATION

Earnings (loss) before interest, taxes, depreciation and amortization from continuing operations (EBITDA)

The Partnerskip uses EBITDA as a measure of liquidity and it is being included because the Partnerskip believes that it provides investors and industry analyses us thad ditional information to evaluate the Partnerskip's ability to pay quarkely distibutions. EETDA is not a recognized term under generally accepted accounting principles ("GAAF") and should not be considered as an alternative to net income/(doss) or net cash provided by operating activities determined in accordance with GAAP. Because EEITDA as determined by the Partnerskip excludes some, but not all of the items that affect netincome/(doss), it may not be comparable to EBITDA or similarly titled measures used by other companies. The following tables set forth (b) the calculation of EBITDA and (b) a reconditation of EBITDA, as so calculated, to cash provided by (ned in) operating activities.

### STAR GAS PARTNERS, L.P. AND SUBSIDIARIES RECONCILIATION OF EBITDA

	Nine Months Ended June 30,			
	_	2004		2005
(in thousands)				
Income (loss) from continuing operations	\$	25,005	\$	(130,184)
Plus:				
Income tax expense (benefit)		1,000		(1,400)
Amortization of debt issuance costs		2,713		1,928
Interest expense, net		27,123		25,757
Depreciation and amortization expense	_	28,213	_	26,916

EBITDA	\$ 84,054	\$	(76,983)
Add/(subtract)			
Income tax (expense) benefit	(1,000)		1,400
Interest expense, net	(27,123)		(25,757)
Unit compensation expense	121		18
Provision for losses on accounts receivable	5,867		6,231
Loss on redemption of debt	—		42,082
Gain on sales of fixed assets, net	(196)		(20)
Goodwill impairment charge	—		67,000
Change in operating assets and liabilities	 (63,141)		(94,498)
(a) Net cash used in operating activities	\$ (1,418)	<u>\$</u>	<u>(80,527)</u>

(a) Includes \$42.1 million related to early debt redemption and non-cash goodwill impairment charge of \$67.0 million.

		Nine Months Ended June 30,		
	2004	2005		
Home heating oil gallons sold (millions)	510.6	453.1		

# SUPPLEMENTAL INFORMATION

# STAR GAS PARTNERS, L.P. AND SUBSIDIARIES RECONCILIATION OF EBITDA

	Three Months Ended June 30,		
	2004	2005	
(in thousands)			
Loss from continuing operations	\$ (32,545)	\$ (28,917)	
Plus:			
Income tax benefit	—	(2,400)	
Amortization of debt issuance costs	753	623	
Interest expense, net	8,986	7,246	
Depreciation and amortization expense	9,174	8,773	
EBITDA	\$ (13,632)	\$ (14,675)	
Add/(subtract)			
Income tax benefit	_	2,400	
Interest expense, net	(8,986)	(7,246)	
Unit compensation expense	37	_	
Provision for losses on accounts receivable	2,650	1,824	
Loss on sales of fixed assets, net	(66)	(78)	
Goodwill impairment loss	_		
Change in operating assets and liabilities	<u> </u>	115,061	
Net cash used in operating activities	<u>\$                                    </u>	<u>\$    97,286</u>	

		Three Months Ended June 30,		
	2004	2005		
Home heating oil gallons sold (millions)	76.9	65.8		

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