## UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

# FORM 8-K

#### **CURRENT REPORT**

#### Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event Reported): December 6, 2017

STAR GROUP, L.P.

(Exact Name of Registrant as Specified in Charter)

**Delaware** (State or Other Jurisdiction of Incorporation) **001-14129** (Commission File Number)

**06-1437793** (I.R.S. Employer Identification Number)

**9 West Broad Street, Suite 310, Stamford, CT 06902** (Address of Principal Executive Offices) (Zip Code)

(203) 328-7310

(Registrant's telephone number, including area code)

Not Applicable

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

[] Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

[] Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

[] Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

[ ] Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (17 CFR §230.405) or Rule 12b-2 of the Securities Exchange Act of 1934 (17 CFR §240.12b-2). Emerging growth company [ ]

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. [ ]

#### Item 2.02. Results of Operations and Financial Condition.

On December 6, 2017, Star Group, L.P., a Delaware partnership, issued a press release announcing its financial results for the fiscal fourth quarter ended September 30, 2017. A copy of the press release is furnished within this report as Exhibit 99.1.

The information in this report is being furnished, and is not deemed as "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, and shall not be deemed incorporated by reference in any filings under the Securities Act of 1933, as amended, unless specifically stated so therein.

#### Item 7.01. Regulation FD Disclosure.

#### Item 9.01. Financial Statements and Exhibits.

Exhibit 99.1 A copy of the Star Group, L.P. Press Release dated December 6, 2017.

#### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

### STAR GROUP, L.P.

By: Kestrel Heat, LLC (General Partner)

Date: December 6, 2017

By: <u>/s/ Richard F. Ambury</u> Richard F. Ambury Chief Financial Officer Principal Financial Officer

#### Star Group, L.P. Reports Fiscal 2017 Fourth Quarter and Full Year Results

STAMFORD, Conn., Dec. 06, 2017 (GLOBE NEWSWIRE) -- Star Group, L.P. (the "Company" or "Star") (NYSE:SGU), a home energy distributor and services provider, today filed its fiscal 2017 annual report on Form 10-K with the SEC and announced financial results for the fiscal 2017 fourth quarter and year ended September 30, 2017.

#### Three Months Ended September 30, 2017 Compared to Three Months Ended September 30, 2016

For the fiscal 2017 fourth quarter, Star reported a 12.0 percent increase in total revenue to \$181.6 million, compared with \$162.1 million in the prior-year period. The revenue growth reflects higher selling prices – in response to an increase in wholesale product costs of 24.4 cents per gallon – greater service and installation sales, and an increase in home heating oil and propane volume sold. Home heating oil and propane volume sold rose by 2.0 million gallons, or 9.7 percent, to 22.6 million gallons largely due to the additional sales volume provided from acquisitions. Home heating oil and propane margins declined by approximately 4.3 cents per gallon in the base business (excluding acquisitions) compared to the fourth quarter of fiscal 2016 largely due to lower per gallon margins on sales to price-protected customers which were impacted, in part, by the increase in wholesale product costs.

During the fiscal 2017 fourth quarter, Star's net loss decreased by \$1.3 million to a loss of \$17.7 million, as the favorable impact of a non-cash change in the fair value of derivative instruments of \$11.1 million more than offset \$7.8 million of higher delivery and branch expense, including an increase in insurance costs of \$2.9 million compared to the prior year period.

The Company's Adjusted EBITDA loss for the fiscal 2017 fourth quarter increased by \$8.0 million, to a loss of \$29.2 million, primarily due to higher operating expenses in the base business of \$6.1 million, an Adjusted EBITDA loss of \$0.7 million attributable to acquisitions, and the impact from lower per gallon margins of \$1.0 million. Operating expenses in the base business rose due to higher insurance costs of \$2.7 million and an increase in spending attributable to additional staffing in the areas of information technology, customer service, operations management, and sales and marketing. Legal and professional fees were also \$0.7 million higher in the fourth quarter of 2017 versus the prior-year period, primarily related to expenses associated with the Company's election to be treated as a corporation, instead of a partnership, for federal income tax purposes (commonly referred to as a "check-the-box" election) and amendments to the Company's partnership agreement to give effect to such change in income tax classification, including expenses associated with holding a special unitholder meeting to seek unitholder approval of the check-the-box election and corresponding amendments to the Company's partnership agreement. Adjusted EBITDA is a non-GAAP financial measure (see reconciliation below) that should not be considered as an alternative to net income (as an indicator of operating performance) or as an alternative to cash flow (as a measure of liquidity or ability to service debt obligations) but provides additional information for evaluating the Company's ability to pay distributions.

### Fiscal Year Ended September 30, 2017 Compared to Fiscal Year Ended September 30, 2016

Star reported a 14.0 percent increase in total revenue to \$1.3 billion, versus \$1.2 billion in the prior-year period, due to higher selling prices – in response to higher wholesale product costs of 26.4 cents per gallon – an increase in total volume sold of 4.1 percent, and higher air conditioning installation and service sales.

Home heating oil and propane volume sold increased by 14.4 million gallons, or 4.8 percent, to 316.9 million gallons, as the additional sales volume provided from acquisitions and colder weather was only partially offset by net customer attrition and other factors. Temperatures in Star's geographic areas of operation for fiscal 2017 were 7.0 percent colder than last year's comparable period but 12.4 percent warmer than normal as reported by the National Oceanic and Atmospheric Administration.

Net income decreased by \$18.0 million, or 40.1 percent, to \$26.9 million as the positive impact from colder temperatures and acquisitions was more than offset by an unfavorable, non-cash change in the fair value of derivative instruments of \$16.0 million, the absence of a \$12.5 million credit as was recorded in fiscal 2016 under the Company's weather hedge contract, and an increase in spending largely due to additional staffing in the areas of information technology, customer service, operations management, and sales and marketing and other expense increases.

Adjusted EBITDA decreased by \$14.7 million, or 15.4 percent, to \$81.0 million as the impact of higher home heating oil and propane volume sold and slightly better home heating oil and propane per gallon margins were more than offset by the absence of a \$12.5 million credit as was recorded in fiscal 2016 under the Company's weather hedge contract, lower service and installations gross profit, and additional costs related to staffing in the areas of information technology, customer service, operations management, and sales and marketing and other expense increases.

"We accomplished a good deal this fiscal year, and not just operationally," said Steven J. Goldman, Star Group's Chief Executive Officer. "Total heating oil and propane volume sold rose to 317 million gallons, boosted by slightly colder weather, while we invested in critical areas such as information technology, service, and sales to help increase client retention as well as support our organic growth initiatives. Net customer attrition improved to 1.5 percent from 5.1 percent in fiscal 2016 – reflecting both higher gains as well as lower losses. I'm really proud of this track record as we head into the busy winter season.

"In addition, we recently announced that our unitholders approved the Company's check-the-box election at a special unitholder meeting held on October 25, 2017. This new income tax classification will allow the Company to save on administrative expense going forward while potentially broadening its base of interested institutional investors. We also changed our name to Star Group,

L.P. to better reflect the full scope of products and services we offer. Overall, we believe these developments position us well for the future – one in which Star provides a growing complement of home comfort solutions to its customers across the U.S."

### EBITDA and Adjusted EBITDA (Non-GAAP Financial Measures)

EBITDA (Earnings from continuing operations before net interest expense, income taxes, depreciation and amortization) and Adjusted EBITDA (Earnings from continuing operations before net interest expense, income taxes, depreciation and amortization, (increase) decrease in the fair value of derivatives, multiemployer pension plan withdrawal charge, gain or loss on debt redemption, goodwill impairment, and other non-cash and non-operating charges) are non-GAAP financial measures that are used as supplemental financial measures by management and external users of our financial statements, such as investors, commercial banks and research analysts, to assess:

- our compliance with certain financial covenants included in our debt agreements;
- our financial performance without regard to financing methods, capital structure, income taxes or historical cost basis;
- our operating performance and return on invested capital compared to those of other companies in the retail distribution of refined petroleum products, without regard to financing methods and capital structure;
- our ability to generate cash sufficient to pay interest on our indebtedness and to make distributions to our partners; and
- the viability of acquisitions and capital expenditure projects and the overall rates of return of alternative investment opportunities.

The method of calculating Adjusted EBITDA may not be consistent with that of other companies, and EBITDA and Adjusted EBITDA both have limitations as analytical tools and so should not be viewed in isolation but in conjunction with measurements that are computed in accordance with GAAP. Some of the limitations of EBITDA and Adjusted EBITDA are:

- EBITDA and Adjusted EBITDA do not reflect our cash used for capital expenditures;
- Although depreciation and amortization are non-cash charges, the assets being depreciated or amortized often will have to be replaced and EBITDA and Adjusted EBITDA do not reflect the cash requirements for such replacements;
- EBITDA and Adjusted EBITDA do not reflect changes in, or cash requirements for, our working capital requirements;
- EBITDA and Adjusted EBITDA do not reflect the cash necessary to make payments of interest or principal on our indebtedness; and
- EBITDA and Adjusted EBITDA do not reflect the cash required to pay taxes.

**REMINDER**: Star's management will host a conference call and webcast tomorrow, December 7, 2017, at 11:00 a.m. Eastern Time. The conference call dial-in number is 1-877-327-7688 or 1-412-317-5112 (for international callers). A webcast is also available at http://www.stargrouplp.com/events-and-presentations.

### About Star Group, L.P.

Star Group, L.P. is a full service provider specializing in the sale of home heating products and services to residential and commercial customers to heat their homes and buildings. The Company also sells and services heating and air conditioning equipment to its home heating oil and propane customers and, to a lesser extent, provides these offerings to customers outside of its home heating oil and propane customer base. In certain of Star's marketing areas, the Company provides home security and plumbing services primarily to its home heating oil and propane customer base. Star also sells diesel fuel, gasoline and home heating oil on a delivery only basis. Star is the nation's largest retail distributor of home heating oil based upon sales volume. Including its propane locations, Star serves customers in the more northern and eastern states within the Northeast, Central and Southeast U.S. regions. Additional information is available by obtaining the Company's SEC filings at www.sec.gov and by visiting Star's website at www.stargrouplp.com.

### **Forward Looking Information**

This news release includes "forward-looking statements" which represent the Company's expectations or beliefs concerning future events that involve risks and uncertainties, including those associated with the effect of weather conditions on our financial performance; the price and supply of the products we sell; the consumption patterns of our customers; our ability to obtain satisfactory gross profit margins; our ability to obtain new customers and retain existing customers; our ability to make strategic acquisitions; the impact of litigation; our ability to contract for our current and future supply needs; natural gas conversions; future union relations and the outcome of current and future union negotiations; the impact of future governmental regulations, including environmental, health and safety regulations; the ability to attract and retain employees; customer creditworthiness; counterparty creditworthiness; marketing plans; general economic conditions and new technology. All statements other than statements of historical facts included in this news release are forward-looking statements. Without limiting the foregoing, the words "believe," "anticipate," "plan," "expect," "seek," "estimate" and similar expressions are intended to identify forward-looking statements. Although the Company believes that the expectations reflected in such forward-looking statements are reasonable, it can give no assurance that such expectations will prove to be correct and actual results may differ materially from those projected as a result of certain risks and uncertainties. These risks and uncertainties include, but are not limited to, those set forth under the heading "Risk Factors" and "Business Strategy" in our Annual Report on Form 10-K (the "Form 10-K") for the fiscal year ended September 30, 2017. Important factors that could cause actual results to differ materially from the Company's expectations ("Cautionary Statements") are disclosed in this news release and in the Form 10-K. All subsequent written and oral forwardlooking statements attributable to the Company or persons acting on its behalf are expressly qualified in their entirety by the Cautionary Statements. Unless otherwise required by law, the Company undertakes no obligation to update or revise any forwardlooking statements, whether as a result of new information, future events or otherwise after the date of this news release.

# STAR GROUP, L.P. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS

	Sep	otember 30,	September 30,			
(in thousands)		2017	2016			
ASSETS						
Current assets						
Cash and cash equivalents	\$	52,458	\$	139,188		
Receivables, net of allowance of \$5,540 and \$4,419, respectively	Ψ	96,603	Ψ	78,650		
Inventories		59,596		45,894		
Fair asset value of derivative instruments		5,932		3,987		
Prepaid expenses and other current assets		26,652		27,139		
Total current assets		241,241		294,858		
Property and equipment, net		79,673		70,410		
Goodwill		225,915		212,760		
Intangibles, net		105,218		97,656		
Deferred tax assets, net		-		5,353		
Restricted cash		250		-		
Investments		11,777		-		
Deferred charges and other assets, net		9,843		11,074		
Total assets	\$	673,917	\$	692,111		
LIABILITIES AND PARTNERS' CAPITAL						
Current liabilities						
Accounts payable	\$	26,739	\$	25,690		
Fair liability value of derivative instruments		289		2,285		
Current maturities of long-term debt		10,000		16,200		
Accrued expenses and other current liabilities		108,449		103,855		
Unearned service contract revenue		60,133		56,971		
Customer credit balances		66,723		84,921		
Total current liabilities		272,333		289,922		
Long-term debt		65,717		75,441		
Deferred tax liabilities, net		6,140		-		
Other long-term liabilities		23,659		25,255		
Partners' capital						
Common unitholders		325,762		322,771		
General partner		(929)		(516)		
Accumulated other comprehensive loss, net of taxes		(18,765)		(20,762)		
Total partners' capital		306,068		301,493		
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Total liabilities and partners' capital	\$	673,917	\$	692,111		

## STAR GROUP, L.P. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF OPERATIONS

		nths Ended 1ber 30,		Twelve Months Ended September 30,			
(in thousands, except per unit data)	2017 2016 (unaudited) (unaudited)		2017	2016			
Sales:	(unaudited)	(unaudited)					
Product	\$ 114,769	\$ 97,495	\$1,065,076	\$ 911,014			

Installations and services	66,815		64,569		258,479		250,324
Total sales	 181,584		162,064	1	,323,555	1	,161,338
Cost and expenses:							
Cost of product	82,584		66,297		675,386		539,831
Cost of installations and services	56,533		53,968		239,670		229,010
(Increase) decrease in the fair value of derivative instruments	(9,219)		1,854		(2,193)		(18,217)
Delivery and branch expenses	65,547		57,738		306,534		276,493
Depreciation and amortization expenses	7,177		6,571		27,882		26,530
General and administrative expenses	6,854		5,841		24,998		23,366
Finance charge income	(766)		(599)		(4,054)		(3,079)
Operating income (loss)	 (27,126)		(29,606)		55,332		87,404
Interest expense, net	(1,657)		(2,004)		(6,775)		(7,485)
Amortization of debt issuance costs	(309)		(313)		(1,281)		(1,247)
Income (loss) before income taxes	 (29,092)		(31,923)		47,276		78,672
Income tax expense (benefit)	(11,345)		(12,828)		20,376		33,738
Net income (loss)	\$ (17,747)	\$	(19,095)	\$	26,900	\$	44,934
General Partner's interest in net income (loss)	(103)		(110)		156		252
Limited Partners' interest in net income (loss)	\$ (17,644)	\$	(18,985)	\$	26,744	\$	44,682
<u>Per unit data (Basic and Diluted):</u>							
Net income (loss) available to limited partners	\$ (0.32)	\$	(0.34)	\$	0.48	\$	0.78
Dilutive impact of theoretical distribution of earnings under FASB			( )				
ASC 260-10-45-60	-		-		0.02		0.08
Limited Partner's interest in net income (loss) under FASB ASC 260-10-							
45-60	\$ (0.32)	\$	(0.34)	\$	0.46	\$	0.70
Weighted average number of Limited Dartner units outstanding (Desig							
Weighted average number of Limited Partner units outstanding (Basic and Diluted)	55,888		56,382		55,888		57,022
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### SUPPLEMENTAL INFORMATION

### STAR GROUP, L.P. AND SUBSIDIARIES RECONCILIATION OF EBITDA AND ADJUSTED EBITDA

# (Unaudited)

	Three Months Ended September 30,					
( <u>in thousands)</u>	2017			2016		
Net loss Plus:	\$	(17,747)	\$	(19,095)		
Income tax benefit		(11,345)		(12,828)		
Amortization of debt issuance cost		309		313		
Interest expense, net		1,657		2,004		
Depreciation and amortization		7,177		6,571		
EBITDA		(19,949)		(23,035)		
(Increase) / decrease in the fair value of derivative instruments		(9,219)		1,854		
Adjusted EBITDA		(29,168)		(21,181)		
<u>Add / (subtract)</u>						
Income tax benefit		11,345		12,828		
Interest expense, net		(1,657)		(2,004)		
Recovery of losses on accounts receivable		(622)		(499)		
Decrease in accounts receivables		20,680		10,318		
Increase in inventories		(14,359)		(3,423)		

Increase in customer credit balances	22,672	8,516
Change in deferred taxes	5,683	(3,629)
Change in other operating assets and liabilities	(16,726)	(9,154)
Net cash used in operating activities	\$ (2,152)	\$ (8,228)
Net cash used in investing activities	\$ (31,162)	\$ (3,875)
Net cash used in financing activities	\$ (8,802)	\$ (19,865)
Home heating oil and propane gallons sold	22,600	20,600
Other petroleum products	28,700	27,900
Total all products	 51,300	48,500
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### SUPPLEMENTAL INFORMATION

# STAR GROUP, L.P. AND SUBSIDIARIES RECONCILIATION OF EBITDA AND ADJUSTED EBITDA

# (Unaudited)

	Twelve Months Ended September 30,				
( <u>in thousands)</u>		2017		2016	
Net income	\$	26,900	\$	44,934	
Plus:					
Income tax expense		20,376		33,738	
Amortization of debt issuance cost		1,281		1,247	
Interest expense, net		6,775		7,485	
Depreciation and amortization		27,882	26,530		
EBITDA		83,214		113,934	
(Increase) / decrease in the fair value of derivative instruments		(2,193)		(18,217)	
Adjusted EBITDA		81,021		95,717	
<u>Add / (subtract)</u>					
Income tax expense		(20,376)		(33,738)	
Interest expense, net		(6,775)		(7,485)	
Provision (recovery) for losses on accounts receivable		1,639		(639)	
(Increase) decrease in accounts receivables		(19,844)		10,965	
(Increase) decrease in inventories		(10,598)		9,979	
(Decrease) increase in customer credit balances		(23,085)		6,490	
Change in deferred taxes		10,134		9,670	
Change in other operating assets and liabilities		8,942		10,998	
Net cash provided by operating activities	\$	21,058	\$	101,957	
Net cash used in investing activities	\$	(66,381)	\$	(19,631)	
Net cash used in financing activities	\$	(41,157)	\$	(43,646)	
Home heating oil and propane gallons sold		316,900		302,500	
Other petroleum products		112,100		109,500	
Total all products		429,000		412,000	

Investor Relations 203/328-7310

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